



Bid# 23PP-004-ARPA

Addendum #2

COVID PCR Testing Program

Pre-bid Attendee List:

Mike Hojnicky	NCC
Clifton Crawford	NCC
Ben Morris-Levenson	NCC
Kenny Dunn	NCC
Annie Yonamini	Bio Reference
Pat Vontore	Bio Reference
Brenna Lacey	Ten Healthcare
Brooke Sartin	Curative Lab
Joseph Haymore	Spartan Medical
Cora Harkins	Shield T3
Larry Take	Tenet Healthcare
Leah Roberts	Ipsum Diagnostics
Anna Eisenia	TM Testing
Narajor Anaronjo	Lab Corp
Tom Taranova	Lab Corp
Michele Calver	Lab Corp

Questions and Answers for this RFP

1. In the scopes of services, it states that it excludes onsite personnel, scheduling, and patient interactions. Will the New Castle County, DE provide onsite personnel to do the swabbing, or will the tested participants swab themselves with someone monitoring?
New Castle County will only be providing on site monitoring. Participants will swab themselves
2. During the pre-bid meeting, you confirmed that vendors are able to electronically submit their bids via email but still needed to mail out 3 hard copies. Do the hard copies need to arrive to the address the day of or prior to the submission due date or can it be received after the due date as long as the electronic submission is submitted before the due date?
The hard copies do not have to arrive by the due date as long as you send the electronic copy by the due date. However, you should mail the hard copy the same day you submit the electronic copy, so we don't hold up the process.



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3. In the detailed specifications, it states that the average count of specimens collected per day is approximately 50. Is this number comprehensive with all the locations provided or per site?
50 is the approximate total per testing day. Testing may range from 0 days to 5 days per week
4. Will the whole New Castle County need the surplus of approximately 300 PCR test kits or will that be for each location/site?
The surplus would be 300 total for the County
5. When providing specimen pick-up, will the pick-up be requested for all locations within a similar timeframe?
Timeframes for pickups would vary thru out each day
6. Does the State of Delaware or the use of ARPA funding require that a Covid-19 test be ordered by a physician or provider and/or include diagnosis code(s)?
State of Delaware requires both an ordering physician and a diagnosis code
7. Who will order the testing and provide demographics information for specimen identification?
The vendor
8. Page 3 under detailed Specification #2 states, Provide regular supply of self-administered PCR test kits..." Will trained personnel be administering the COVID test at each location?
No, the test will be self-administered
9. Page 4 under Detailed Specification #2 states, "Provide an easy-to-use online portal for County staff to track test results". Will individuals be provided access to their personal results?
Access will be for our Risk Manager only. If the vendor has the ability to provide the individuals portal type access to results that would be acceptable also.
10. Page 3 under Background/Problems states that this bid is for County employees, retirees, first responders, and their families. On Page 4 under Detailed Specifications, the contractor is to provide controlled access for limited users to a dedicated account with test results". Do retirees, family members of County employees, and volunteers not employed by the County give the County written Permission to access their private health information?



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No

11. Page 9 indicates that Professional Liability Insurance is applicable to the vendors in this contract. Please advise whether this includes a vendor who performs service outside of the states of Delaware?

Yes, all vendors must have Professional Liability Insurance

12. RFP # 23PP-0040-ARPA for COVID PCR testing states that “contractors and subrecipients are subject to the provisions of the ... Uniform Guidance, 2 CFR Part 200 applicable to contractors and subrecipients, respectively.” Based on the guidance at 2 CFR 200.331, “Subrecipient and contractor determinations,” this agreement that will result from this RFP appears to be a contract because it is for the purpose of obtaining goods and services for New Castle County’s use and creates a procurement relationship. Further, at least with regard to some companies bidding on this opportunity, a number of the characteristic’s indicative of a procurement relationship between New Castle County and the awardee are met because those offerors: (1) provide COVID PCR testing services within normal business operations, (2) provide COVID PCR testing services to many different purchasers, and (3) normally operate in a competitive environment. For these reasons, in accordance with 2 CFR 200.331, it seems clear that New Castle County, the pass-through entity, should cast the awardee as a contractor rather than a subrecipient. Can you please confirm or clarify?

We do not have an answer at this time but can be addressed again prior to awarding the RFP.

All other terms and conditions remain the same.

Michael Hojnicky
Chief of Technology & Administrative Services